

# LORCA SPANISH



**CORPORATE  
LANGUAGE  
SERVICES**



## Who are Lorca Spanish?

Lorca Spanish, founded in Glasgow in 1996, is a dedicated Spanish language centre. We aim to promote the Spanish language and the culture of Spain and Latin America through a variety of language courses and cultural activities.

An important part of our service is providing professional, high quality Spanish language training to companies, catering for all levels and needs.

Lorca Spanish has worked with some major Scottish companies to help them achieve their language training objectives.

## Course Design

We realise that for a course to be successful it is vitally important that we understand your reasons for learning Spanish:

- Do you speak Spanish when you speak to your Spanish suppliers on the phone?
- Is your company a multinational with offices in Spain and/or Latin America?
- Will you have to send e-mails in Spanish to your new counterpart in Spain or Latin America?
- Are you required to travel to a Spanish speaking country on business?

Whatever your needs, Lorca Spanish is confident that it can deliver a course that will benefit your employees and organisation. We can provide standard or bespoke tuition tailor-made for you, ensuring that the training is specific to your industry sector and the job functions of your employees.

## How does it work?

After the initial meeting, Lorca Spanish will put together a proposal outlining the following: course objectives, course duration, tutors details, costs and start date.

In order to ascertain what the learning goals and objectives are, we carry out a detailed needs assessment which enables us to build a course around your requirements.

When the course starts, the tutor and support staff at Lorca Spanish will liaise with you in order to review and monitor course progress.

The course objectives do not have to be fixed; the syllabus is flexible and can evolve in accordance with requirements.



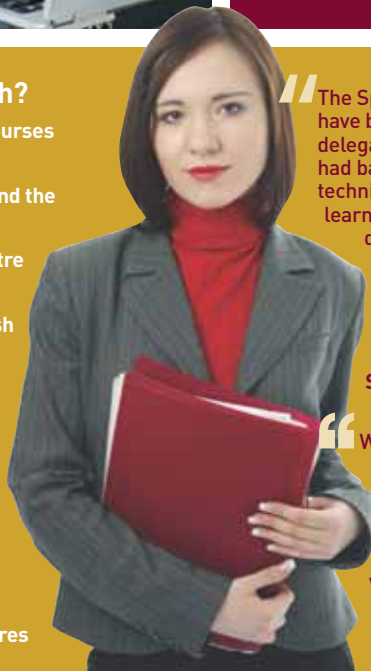


## Our services:

- Full needs analysis service – this allows us to design a course based on your needs and objectives
- All levels catered for – from complete beginners through to advanced
- Tuition in closed groups or personalised and flexible 1to1 tuition
- Flexible timetables designed to fit in with employees' schedules.
- Standard or bespoke courses
- Training delivered in-situ
- Business, general or survival Spanish courses
- Frequency of classes: once a week, semi-intensive (twice a week) or intensive (10-20 hours per week)
- Cultural and social aspects of doing business in Spain and Latin America as well as language and cultural awareness sessions

## Why choose Lorca Spanish?

- Highly experienced in running courses for the corporate market
- Flexible training developed around the client's needs
- Dedicated Spanish language centre
- Fully qualified and experienced tutors (native speakers of Spanish from Spain and South America)
- Syllabuses developed in accordance with the Common European framework
- Part of a group of language companies that can offer interpreting and translation services
- Central locations – located in Glasgow and Edinburgh city centres



“The Spanish lessons run by Lorca Spanish have been a big success with ScottishPower delegates – our tutor was very motivating, had bags of patience, and used a variety of techniques to keep the class interested and learning new things. Many of the delegates are now confident enough to use their Spanish with their Iberdrola colleagues and they all have a new set of skills to improve international working.”

**Head of Training,  
Scottish Power Development**

“We are really pleased with the quality of teaching that Lorca Spanish have provided. They have been very flexible and have tailored the teaching specifically to suit our business needs and commitments.”

**Vice President,  
International Operations,  
Beam Global U.K.**



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Lorca Spanish is part of the Global Connections group of companies. In addition to language training we also provide translation and interpreting services to the corporate market.

Please see contact details above for further information.